Sourcing Process Best Practices Mapped to SAP

# Define Supplier Requirements

Mapped ERP Module/Feature: SAP S/4HANA - Supplier Management (MDG-S), SAP Ariba Sourcing

This subprocess involves best practices such as aligning with business strategy, using standardized templates, automating workflows, and leveraging analytics. The SAP S/4HANA - Supplier Management (MDG-S), SAP Ariba Sourcing module in SAP supports these activities by providing tools for data capture, evaluation, collaboration, and compliance management.

# Conduct Market Research

Mapped ERP Module/Feature: SAP Ariba Discovery, SAP Business Network

This subprocess involves best practices such as aligning with business strategy, using standardized templates, automating workflows, and leveraging analytics. The SAP Ariba Discovery, SAP Business Network module in SAP supports these activities by providing tools for data capture, evaluation, collaboration, and compliance management.

# Issue Request for Information (RFI)

Mapped ERP Module/Feature: SAP Ariba Sourcing - RFI Templates

This subprocess involves best practices such as aligning with business strategy, using standardized templates, automating workflows, and leveraging analytics. The SAP Ariba Sourcing - RFI Templates module in SAP supports these activities by providing tools for data capture, evaluation, collaboration, and compliance management.

# Evaluate Supplier Responses

Mapped ERP Module/Feature: SAP Ariba Evaluation Scorecards

This subprocess involves best practices such as aligning with business strategy, using standardized templates, automating workflows, and leveraging analytics. The SAP Ariba Evaluation Scorecards module in SAP supports these activities by providing tools for data capture, evaluation, collaboration, and compliance management.

# Issue Request for Proposal (RFP) / Request for Quotation (RFQ)

Mapped ERP Module/Feature: SAP Ariba Sourcing - RFP/RFQ Management

This subprocess involves best practices such as aligning with business strategy, using standardized templates, automating workflows, and leveraging analytics. The SAP Ariba Sourcing - RFP/RFQ Management module in SAP supports these activities by providing tools for data capture, evaluation, collaboration, and compliance management.

# Conduct Supplier Negotiations

Mapped ERP Module/Feature: SAP Ariba Negotiation Workspace

This subprocess involves best practices such as aligning with business strategy, using standardized templates, automating workflows, and leveraging analytics. The SAP Ariba Negotiation Workspace module in SAP supports these activities by providing tools for data capture, evaluation, collaboration, and compliance management.

# Finalize Supplier Selection

Mapped ERP Module/Feature: SAP S/4HANA - Supplier Evaluation, SAP Ariba Awarding

This subprocess involves best practices such as aligning with business strategy, using standardized templates, automating workflows, and leveraging analytics. The SAP S/4HANA - Supplier Evaluation, SAP Ariba Awarding module in SAP supports these activities by providing tools for data capture, evaluation, collaboration, and compliance management.

# Draft and Sign Contracts

Mapped ERP Module/Feature: SAP Ariba Contracts, SAP CLM

This subprocess involves best practices such as aligning with business strategy, using standardized templates, automating workflows, and leveraging analytics. The SAP Ariba Contracts, SAP CLM module in SAP supports these activities by providing tools for data capture, evaluation, collaboration, and compliance management.

# Supplier Onboarding

Mapped ERP Module/Feature: SAP Business Network - Supplier Enablement

This subprocess involves best practices such as aligning with business strategy, using standardized templates, automating workflows, and leveraging analytics. The SAP Business Network - Supplier Enablement module in SAP supports these activities by providing tools for data capture, evaluation, collaboration, and compliance management.

# Performance Monitoring

Mapped ERP Module/Feature: SAP Supplier Lifecycle Performance (SLP)

This subprocess involves best practices such as aligning with business strategy, using standardized templates, automating workflows, and leveraging analytics. The SAP Supplier Lifecycle Performance (SLP) module in SAP supports these activities by providing tools for data capture, evaluation, collaboration, and compliance management.

# Relationship Management

Mapped ERP Module/Feature: SAP Ariba Supplier Management

This subprocess involves best practices such as aligning with business strategy, using standardized templates, automating workflows, and leveraging analytics. The SAP Ariba Supplier Management module in SAP supports these activities by providing tools for data capture, evaluation, collaboration, and compliance management.

# Risk and Compliance Management

Mapped ERP Module/Feature: SAP Risk Management, SAP Ariba Supplier Risk

This subprocess involves best practices such as aligning with business strategy, using standardized templates, automating workflows, and leveraging analytics. The SAP Risk Management, SAP Ariba Supplier Risk module in SAP supports these activities by providing tools for data capture, evaluation, collaboration, and compliance management.